# **REPORT TO THE LEGISLATURE** FY 2022–23

- **\*** QUALITY PRODUCTS
- **★** CHANGED LIVES
- **\*** A SAFER CALIFORNIA



**Gavin Newsom** Governor State of California

# **California Prison Industry Board**



Jeff Macomber Chair Secretary, California Department of Corrections and Rehabilitation



Michael Lopez Governor Appointee



**Darshan Singh** Vice-Chair Senate Appointee



Dr. Armond Aghakhanian Assembly Appointee



Katherine Minnich Statutory Appointee



Dawn Davison Governor Appointee



Kyle Patterson Governor Appointee



Carlos Quant Statutory Appointee



**Felipe Martin** 

Senate Appointee

**Troy Vaughn** Governor Appointee



Eddy Zheng Assembly Appointee



William Davidson Executive Officer

The Prison Industry Board's Fiscal Year 2022-23 Report to the Legislature regarding the California Prison Industry Authority (CALPIA) is submitted pursuant to Chapter 1549, Statutes of 1982, as embodied in paragraph 2808(k) of the California Penal Code, requiring the Board to report to the Legislature in writing on or before February 1 of each year regarding the following:

- 1. The financial activity and condition of each enterprise under its jurisdiction;
- 2. The plans of the board regarding any significant changes in existing operation;
- 3. The plans of the board regarding the development of new enterprises; and
- 4. A breakdown, by institution, of the number of prisoners at each institution, working in enterprises under the jurisdiction of the authority, said number to indicate the number of prisoners who are not working full-time.

# Report to the Legislature FY 2022–23

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# THE PRISON INDUSTRY BOARD

The Prison Industry Board (Board) was established in 1983, pursuant to Chapter 1549, Statutes of 1982, to oversee the California Prison Industry Authority (CALPIA). The same legislation reconstituted the former California Correctional Industries Commission as today's CALPIA.

The Board oversees CALPIA operations, much like a corporate board of directors. It sets general policy for CALPIA, oversees the performance of existing CALPIA industries, determines which new industries shall be established, and appoints and monitors the performance of CALPIA's Chief Executive Officer/ General Manager. The Board also serves as a public hearing body, ensuring CALPIA enterprises are both self-sufficient and do not have an adverse impact on the private sector. The Board actively solicits public input for the decisions it makes to expand existing, or develop new, prison industries.

On July 1, 2005, pursuant to the passage of Senate Bill 737, the California Department of Corrections and Rehabilitation (CDCR) underwent reorganization. Under the reorganization, CALPIA was to continue its existence within CDCR but as a separate entity, with the General Manager being the hiring authority for all CALPIA employees. CALPIA Graduate receives certification at Folsom State Prison graduation ceremon

# **CALPIA STATUTORY OBJECTIVES**<sup>1</sup>

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- To develop and operate industrial, agricultural and service enterprises that provide work opportunities for incarcerated individuals under the jurisdiction of the CDCR and provide government agencies with products and services commensurate with their needs.
- To create and maintain working conditions within CALPIA enterprises as much as possible like those which prevail in private industry, ensuring assigned incarcerated individuals the opportunity to work productively to earn funds, and to acquire or improve effective work habits or occupational skills.
- To operate work programs for incarcerated individuals that are self- supporting through the generation of sufficient funds from the sale of products and services to pay all its expenses, thereby avoiding the cost of alternative incarcerated individual programming by CDCR. CALPIA receives no annual appropriation from the Legislature.

1. Penal Code Section 2800-2818

# CALPIA Mission Statement

CALPIA is a self-funded, customer-focused organization that reduces recidivism and enhances prison and public safety by providing incarcerated individuals with life-changing training opportunities for successful re-entry into the community.



CALPIA Graduation ceremony at R. J. Donovan Correctional Facility in November 2022

# **CALPIA PROGRAM GOAL**

CALPIA's program goal supports CDCR's public safety mission by developing incarcerated individuals to have job skills, good work habits, basic education and job support in the community so that when they are released they never return to prison. CALPIA incarcerated individuals receive industry-accredited certifications that employers value.

# **CALPIA VISION**

Changing incarcerated individuals' lives through innovative training programs for a safer California.

# **CALPIA VALUES**

**Leadership:** Have a vision, inspire and empower others to act.

**Professionalism:** Mutual courtesy and respect among all levels of staff.

**Integrity:** Do the right thing in all circumstances. Teamwork: Be collaborative in working towards solutions.

**Safety:** Be proactive in identifying and preventing safety issues.

**Accountability:** Accept responsibility for the outcomes expected of you—both good and bad.

# DOES CALPIA SAVE THE STATE MONEY?

Yes. CALPIA's incarcerated individual programming saves the State General Fund millions of dollars annually through lower recidivism. It also saves CDCR millions of dollars by providing approximately 5,700 alternatively funded programming positions for incarcerated individuals that CDCR does not have to fund.

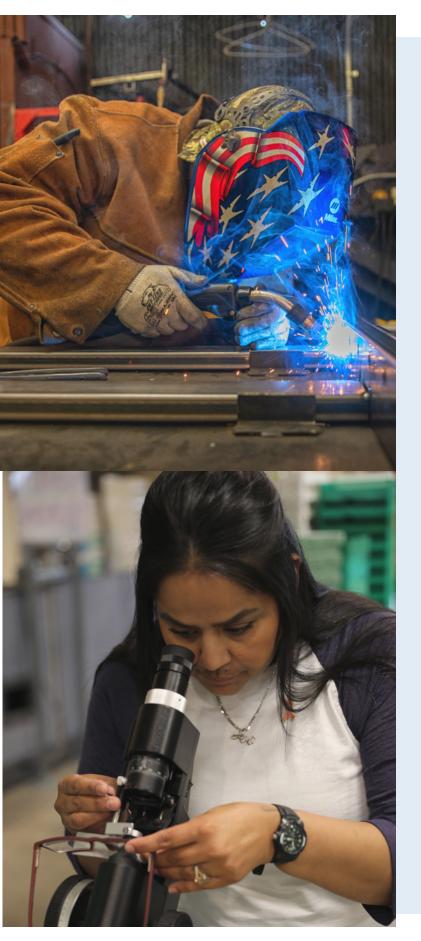
# **DOES CALPIA WORK?**

Yes. The lower recidivism rate has saved the State General Fund millions of dollars of incarceration costs every year<sup>2</sup>.

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2. CALPIA Economic Impact Report FY 2012-13
www.calpia.ca.gov/news/publications/economic-impact-
report-2012-13/;
The Effect of Prison Industry on Recidivism:
An Evaluation of CALPIA November 2021
https://www.calpia.ca.gov/wp-content/uploads/calpia/news/Reports_
and_Publications/CALPIARecidivism.pdf
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# To achieve its mission, CALPIA has established three main strategic and business goals:

- 1. Enhance Incarcerated Individuals' Lives to Reduce Recidivism
- 2. Provide High-Quality, Sustainable Products and Services
- 3. Foster Continuous Improvement as a Customer-Focused Organization



# Correctional Industries

CALPIA manages more than 100 manufacturing, service and consumable enterprises in all CDCR institutions, with approximately 5,700 incarcerated individuals in manufacturing, agricultural, consumable, service and support functions, including warehouse and administration. CALPIA's administrative offices are in Folsom, California.

The goods and services provided by CALPIA's enterprises are sold predominantly to departments of the State of California and other government entities. CDCR is CALPIA's largest customer. It accounted for \$172.9 million (63.3%) of all sales in FY 2022-23, \$157.0 million (63.7%) of all sales in FY 2021–22, and \$155.9 million (68.8%) of all sales in FY 2020–21.

Other major State customers include the Department of Motor Vehicles, the Department of State Hospitals, the Department of Healthcare Services, the Department of Transportation, the Department of Forestry and Fire Protection, the California Highway Patrol, the Department of Veterans Affairs, the Department of General Services, the California Military Department, and the California Department of Parks and Recreation.

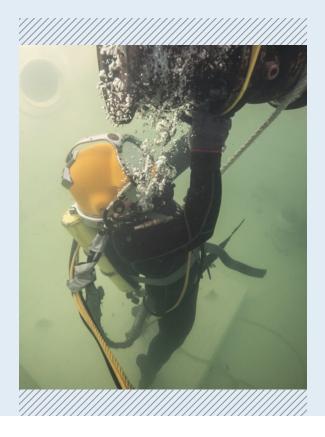
CALPIA manages more than 100 manufacturing, service and consumable enterprises in all CDCR institutions, with approximately 5,700 incarcerated individuals

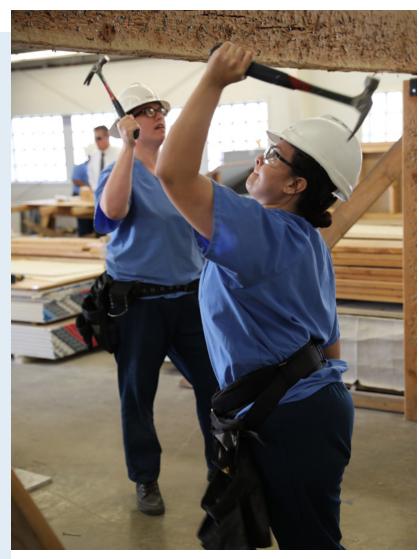
**Upper:** CALPIA's Metal products enterprise at Folsom State Prison **Lower:** CALPIA's Optical enterprise at Central California Women's Facility

# Career Technical Education

CALPIA established its Career Technical Education (CTE) program in 2006. The program began as a pre-apprenticeship program with instruction administered by journeyman instructors under contract from local trade labor unions representing carpentry, construction labor, roofing and iron working. When released, program graduates can obtain employment in their specific apprenticeship fields. CALPIA provides graduates with trade tools and pays their first year of union dues.

Besides the pre-apprentice programs, CALPIA's CTE programs includes Commercial Diving, Computer-Aided Design (AutoCAD), and Computer Coding (Code.7370). The Governor's Budget Act includes \$2.6 million in CDCR's base budget for rehabilitative program contracts with CALPIA.





- **Upper:** CALPIA's CTE Pre-Apprentice Construction Labor program at the Central California Women's Facility
- Left: CALPIA's Commercial Diving program at the California Institution for Men in Chino

## CALPIA'S CTE PROGRAM OFFERS TRAINING IN THE FOLLOWING FIELDS:

- 1. Carpentry
- 2. Commercial Diving
- 3. Computer-Aided Design (AutoCAD)
- 4 . Computer Coding (Code .7370)
- 5 . Construction Labor
- 6. Iron Working
- 7. Roofing



# Joint Venture Program

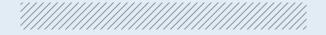
On behalf of CDCR, CALPIA manages California's Joint Venture Programs. The Joint Venture Program was established in 1990 with the passage of Proposition 139, "The Prison Inmate Labor Initiative." The initiative created rehabilitative opportunities for incarcerated to gain valuable work experience and job-skills training.

The Joint Venture Program (JVP) operates in California's adult correctional institutions. Incarcerated individuals work for private companies or non-profits while serving their time and earn comparable industry wages. The programs are available to businesses that plan to expand, open a new enterprise or division, return from offshore, or relocate to California from another state. This program prepares incarcerated individuals for successful CALPIA JVP check presentation at the Central California Women's Facility

reintegration into the community.

The wages an incarcerated individual earns through the Joint Venture Program are subject to deductions for room and board, crime victim restitution, incarcerated individual family support, trust account, and mandatory incarcerated individual savings for release.

In addition, incarcerated employees pay federal and state taxes. State law mandates the deduction of 20% of the incarcerated individuals' net wages which goes to pay off restitution fines or in the event none is owed, to compensate programs that benefit victims of crimes. JVP disbursed \$56,012.92 for crime victim restitution in FY 2022–23.





# Industry Employment Program

The Industry Employment Program (IEP) enhances the ability of incarcerated individuals to obtain meaningful jobs upon release. IEP helps incarcerated individuals successfully transition from prison to the community and the workforce. The program is a vital part of CALPIA's efforts to reduce recidivism and contribute to safer communities.

Through IEP, CALPIA incarcerated employees are evaluated for improvement in job skills, education, experience and work habits. IEP provides incarcerated individuals access to nationally accredited certifications, state apprenticeship certifications, and internal skill proficiency certificates.

IEP provides transition-to-employment services and information. IEP applies for and acquires duplicate birth certificates for released CALPIA Apprenticeship and Graduation ceremony at Avenal State Prison

incarcerated individuals born in California. Information and request forms are provided for Department of Motor Vehicles, Social Security replacement card, out-of-state birth certificate, child support and veteran's benefits. IEP also provides incarcerated individuals and their families access to a statewide community resource guide to help them successfully transition home.





CALPIA Apprenticeship and Graduation ceremony at California Men's Colony in San Luis Obispo

# **State Apprenticeships**

For the first time in California prisons, incarcerated individuals can achieve full apprenticeships while working for CALPIA. Through a partnership with the California Department of Industrial Relations, CALPIA has established an apprenticeship system within CDCR institutions.

The apprenticeship certification qualifies incarcerated individuals for meaningful employment upon release. Since December 31, 2018, apprenticeship opportunities have been made available at every CALPIA enterprise. During FY 2022–23, there were 2,176 incarcerated individuals registered into the state apprenticeship program with 406 incarcerated individuals completing an apprenticeship program.

Lower left: CALPIA's Bakery enterprise at R.J. Donovan Correctional Facility Lower right: CALPIA's Optical enterprise at the California State Prison, Solano



# Accredited Certifications

CALPIA invests in curriculum for incarcerated individuals, offering 128 nationally recognized accredited certifications, such as computer-aided design, computer coding, technology, food-handling, laundry, agriculture, welding, metal-stamping, industrial safety and health, electrical systems, mechanical systems, and maintenance. CALPIA incarcerated individuals may also earn certificates of proficiency in occupational disciplines to validate skills and abilities obtained during their time employed by CALPIA.

In FY 2022–23, 5,384 participants successfully completed an accredited certification program. IEP's enrollment of all CALPIA incarcerated individuals into TPC Training Systems course 109.1, Industrial Safety and Health, is required.



CALPIA Graduate receives certification at Avenal State Prison

#### AMERICAN BOARD OF OPTICIANRY

- Optician

#### AMERICAN WELDING SOCIETY

- Gas Metal Arc Welding (GMAW-1Mig)
- Gas Tungsten Arc Welding (GTAW-1Tig)
- Gas Tungsten Arc Welding (GTAW-2)
- Gas Tungsten Arc Welding (GTAW-3)

#### **ASSOCIATION FOR LINEN MANAGEMENT**

- Certified Linen Technician
- Certified Washroom Technician
- Certified Laundry Linen Manager

#### **CA DEPARTMENT OF FOOD & AGRICULTURE**

- Pasteurizer License
- Sampler/Weigher License

### **CAREER TECHNICAL 7370 COMPUTER CODING**

- 7370 Computer Coding Track 1
- 7370 Computer Coding Track 2
- 7370 Computer Coding Track 3
- 7370 Computer Design Track

### **CAREER TECHNICAL AUTOCAD**

- AutoCAD Drafting
- Inventor
- Revit

#### **CAREER TECHNICAL CARPENTRY**

- Core-Classroom Curriculum

#### CAREER TECHNICAL IRONWORKER

- Multi-Craft Core Curriculum

#### **CAREER TECHNICAL LABORERS**

- Lead Worker/Mentor Training

#### CAREER TECHNICAL MULTI-CRAFT (MC3)

- Multi-Craft Curriculum

#### **CAREER TECHNICAL ROOFING**

- Multi-Craft Core Curriculum

#### **CAREER TECHNICAL DIVING**

- Commercial Welder Course Program
- Dive Top Side Tender Course Program
- Commercial Diver/Commercial Dive Inspection

#### **ELECTRONICS TECHNICIANS ASSOCIATION**

- Customer Service Specialist
- Certified Electronics Technician
- Journeyman (Industrial)

#### **ESCO INSTITUTE**

- HVAC Technician certification (608 Exam)

Accredited Certifications continued on pages 9 and 10

Accredited Certifications continued...

### **LIBRARY OF CONGRESS – BRAILLE**

- Literary Transcribing
- Literary Proofreading
- Mathematics Transcribing
- Mathematics Proofreading
- Music Transcribing

### NATIONAL BRAILLE ASSOCIATION

- Braille Formats Textbook Formatting

#### NATIONAL INSTITUTE OF METALWORKING SKILLS

- Machining, Level I
- Metal Forming, Level I
- Metal Stamping, Level II

### NATIONAL RESTAURANT ASSOCIATION

- ServSafe Essentials and Food Handler

# NORTH AMERICAN TECHNICIAN EXCELLENCE INSTALLATION AND SERVICE FOR:

- Air Conditioning
- Air Distribution
- Heat Pumps
- Gas Heat
- Oil Heat

#### **OVERTON SAFETY TRAINING, INC.**

- Warehouse Forklift
- Hand Truck Forklift
- Construction Forklift

### **PRINTING INDUSTRIES OF AMERICA**

- Sheet-fed Offset Press
- Web Offset Press
- Bindery
- Pre-Press

### **PRODUCTIVITY TRAINING CORPORATION**

- Dental Technician

#### SPECIALTY COFFEE ASSOCIATION

- Barista Skills Foundation Level
- Barista Skills Intermediate Level
- Roasting Foundation Level
- Roasting Intermediate Level

### **STILES MACHINERY INC.**

- Intermediate Weeke Machining

# **TPC Training Systems**

# TYPE: FUNDAMENTALS/CORE COMPETENCIES (SERIES 100)

- 101 Reading Blueprints
- 102 Reading Schematics and Symbols
- 103 Mathematics in the Plant
- 104 Making Measurements
- 105 Metals in the Plant
- 106 Nonmetals in the Plant
- 107 Hand Tools
- 108 Portable Power Tools
- 109 .1 Industrial Safety and Health
- 110 Troubleshooting Skills

# TYPE: ELECTRICAL SYSTEMS (SERIES 200)

- 201 Basic Electricity and Electronics
- 202 Batteries and DC Circuits
- 203 Transformers and AC Circuits
- 204 .1 Electrical Measuring Instruments
- 205 .1 Electrical Safety and Protection
- 206 DC Equipment and Controls
- 207 Single Phase Motors
- 208 Three Phase Systems
- 209 AC Control Equipment
- 210 Electrical Troubleshooting
- 211 Electrical Safety Understanding NFPA 70E

# TYPE: MECHANICAL SYSTEM (SERIES 300)

- 301 Basic Mechanics
- 302 Lubricants and Lubrication
- 303 .1 Power Transmission Equipment
- 304 Bearings
- 305 Pumps
- 306 Piping Systems
- 307 Basic Hydraulics
- 308 Hydraulic Troubleshooting
- 309 Basic Pneumatics
- 310 Pneumatic Troubleshooting

# TYPE: PACKAGING MACHINERY (SERIES 310)

- 311 Introduction to Packaging
- 312 Packaging Machinery
- 313 Casing Machinery

# TYPE: MACHINE SHOP PRACTICES (SERIES 320)

- 315 Machine Shop Practice
- 316 Machine Shop Turning Operations
- 317 Machine Shop Shaping Operations
- 323 Machine Shop Job Analysis
- 324 Lathe-Turning Work Between Centers
- 325 Lathe-Machining Work in a Chuck
- 326 Basic Milling Practices
- 327 Indexed Milling Procedures
- 328 Multiple-Machine Procedures

# TYPE: MECHANICAL MAINTENANCE APPLICATIONS (SERIES 340)

- 342 Mechanical and Fluid Drive Systems
- 343 Bearing and Shaft Seal Maintenance
- 344 Pump Installation and Maintenance
- 345 Maintenance Pipefitting
- 346 Tubing and Hose System Maintenance
- 347 Valve Maintenance & Piping System Protection

# TYPE: BUILDING AND GROUNDS (SERIES 360)

- 361 Introduction to Carpentry
- 362 Constructing the Building Shell
- 363 Finishing the Building Interior
- 364 Structural Painting
- 366 Flat Roof Maintenance
- 367 Plumbing Systems Maintenance
- 375 Landscaping Maintenance



Incarcerated individuals may also earn certificates of proficiency in occupational disciplines to validate skills and abilities obtained through CALPIA

# TYPE: WELDING (SERIES 420)

- 416 Blueprint Reading for Welders
- 417 Welding Principles
- 418 Oxyfuel Operations
- 419 Arc Welding Operations

# TYPE: CUSTODIAL MAINTENANCE (SERIES 450)

- 451 Cleaning Chemicals
- 452 Floors and Floor Care Equipment
- 453 Maintaining Floors and Other Surfaces
- 454 Restroom Care
- 455 Carpet and Upholstery Care



San Quentin State Prison graduation ceremony, February 2023







# **Successful Outcomes**

CALPIA wants graduates from its programs to be successful and never return to prison. CALPIA works to ensure incarcerated individuals have job skills, good work habits, basic education, and job support when they are released. Incarcerated individuals receive



industry-accredited certifications that translate to employment. Thousands of incarcerated individuals have received training through CALPIA, and many of those graduates have successful careers. Here are some of the recent success stories.

# **ROBERT CASTANEDA**

Robert Castaneda received his Optician certification while working for CALPIA's Optical Lab at California State Prison, Solano. He worked in the program for seven years. When he returned to his community in 2021, he filed with the State Board of Optometry and started working at Eyeglass World. Robert now works as a licensed Optician at LensCrafters and is thankful for the job training he received while incarcerated.

"CALPIA gave me a foundation that I could use in society. I am a licensed Optician and have been able to buy a home and a car because of the career training I received. I am grateful for CALPIA's Optical program especially the staff who supported me along the way."

Robert Castaneda

# **INEZ SUAREZ**

Inez Suarez graduated from CALPIA's Pre-Apprentice Construction Labor program at Central California Women's Facility in 2022. She now works for Overaa Construction in the Bay Area. When she returned to her community, Inez was supported by CALPIA through the Labor Union enrollment process and was able to find employment through the Northern California Training Center, Laborers Local 270. Inez is proud to be working in the construction industry and her Superintendent says she is a hard worker with a great skill set. Inez has four children and now has a meaningful career.

"I am thankful to CALPIA, my Union Instructors, and my employer for helping me with this incredible opportunity. CALPIA helped me with the job training I needed while paying for my union dues when I got out and buying me a new set of tools."

– Inez Suarez





# LOUIS FRAZIER

Louis Frazier graduated from CALPIA's Metal Fabrication and Computer-Aided Design (Auto-CAD) programs at Folsom State Prison. He now works for Siemens Mobility, manufacturing light rail vehicles. Frazier learned Auto-CAD through CALPIA and worked side-by-side with engineers. While in CALPIA's Metal Fabrication, he learned metal sheeting along with operating and programming the Turret Punch Press, brake presses and laser cutting systems. Frazier also completed CALPIA's Essential Skills for the Workbook program and said it was beneficial to his success. He is grateful for the real-world skills he learned from CALPIA's staff and the seven years of job training he received before heading back to his community in 2022.

"I am so grateful. I got a full-time career with Siemens Mobility as soon as I came back home and then I was able to get housing on my own. All the skills I learned through CALPIA are being utilized in my job. I have incredible benefits and the possibilities of climbing up the career ladder are endless."

Louis Frazier

# **CALPIA Recidivism Efforts**

In November 2022, the University of California, Irvine (UCI) began a second CALPIA recidivism study. The study extends the analysis previously conducted by UCI and uses the data previously gathered. CALPIA expects the data from this report to better assess the effectiveness of individual CALPIA job training programs related to recidivism. The study reviews incarcerated individuals who participated in a specific CALPIA enterprise group or a CALPIA Career Technical Education (CTE) program. The second part of the recidivism study is anticipated to be released at the end of 2023.

In January 2022, the California Prison Industry Board approved the study entitled, "The Effect of Prison Industry on Recidivism: An Evaluation of California Prison Industry Authority." The study was completed by Dr. Susan F. Turner and Dr. James Hess through the Center for Evidence Based Corrections at UCI.

The first study determined the official recidivism rates among incarcerated individuals who participated in any CALPIA program. The study statistically matched individuals with results showing that participation in CALPIA is associated with reduced offending overall. The study showed that incarcerated individuals who participated within CALPIA have lower rates of rearrests, reconvictions, and reincarcerations compared to those who were qualified to, but did not, participate in CALPIA.

The study compared CALPIA participants with at least six months in the program and released between August 2014 and July 2018 with incarcerated individuals who were accepted into the CALPIA program and put on a waitlist but were released before they could actively participate.

By three years after release, only 15 percent of CALPIA participants has been returned to custody, which means 85 percent of those who were in a CALPIA program did not come back to prison. The number of arrests among CALPIA participants was also lower than the rates for the Waitlist group.

The UCI study utilized 8,603 incarcerated individuals released from custody from the California Department of Corrections and Rehabilitation.



# Incarcerated Individuals Hiring Event Proves to be Successful

Incarcerated individuals at the Central California Women's Facility (CCWF) received conditional job offers at a CALPIA hiring event. Once released from prison, these individuals have conditional job offers for employment from the California Department of Transportation (Caltrans) before returning to their communities.

The civil service workshop and hiring event was held in partnership with CALPIA, Caltrans, the California Department of Corrections and Rehabilitation (CDCR), the California Government Operations Agency (GovOps), the California Department of Human Resources (CalHR), and the California Workforce Development Board.

This was the second civil service hiring event held at a prison, the first one took place at California State Prison, Solano in 2021. A total of 30 individuals received conditional job offers between the two events.





# Enterprise Improvements

## **CALPIA ADDS HUMMUS TO BOX LUNCH**

CALPIA has created a healthy new extended life hummus product. The hummus has a ninety-day shelf life and is made from a satisfying blend of chickpeas and garlic. CALPIA hummus is packaged in a two-ounce pouch. The hummus lunch includes a hummus pouch, pretzels, snack pouch, cookies, and one sugar-free drink mix packet.

## **CALPIA OFFERS PEA PROTEIN**

CALPIA is offering new plant-based pea protein crumbles to support CDCR's meat free menu. Pea-based crumbles are gluten free, allergen friendly, non-GMO, vegetarian/ vegan, and soy free. The neutral smell and taste allow meatless crumbles to take on any flavor mimicking the texture and chewing properties of meat. They can be used in almost any recipe that calls for ground meat. CDCR's Correctional Food Managers can use the pea protein as a substitute in the current CDCR menu recipes.

# CALPIA MATTRESS ENTERPRISE ADDS ULTRASONIC WELDING

CALPIA's Mattress enterprise adds ultrasonic welding that provides a seal commonly used in hospitals. This machinery generates heat at the joint to soften and melt the materials to bond them. It is fast, economical, easily automated, and well-suited to mass production. Its quick welding time and elimination of the need for an extra ventilation system are other advantages of this welding method.

In addition, ultrasonic welding provides the use of mattresses with inner foam cores with high-strength seals. This meets the safety and security needs of state hospitals, CCHCS, and CDCR along with providing more comfort to patients and incarcerated individuals.





Hummus is added to lunch menu



Ultrasonic welding provides more comfort to CALPIA mattresses

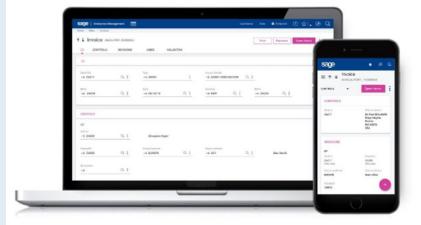
# **Improved Processes**

# NEW ENTERPRISE RESOURCE PLANNING TOOL LAUNCHED – SAGE X3

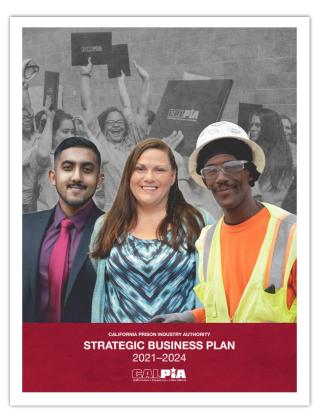
CALPIA launched the SAGE X3 business technology project in June 2022. The new system will provide users with a modern enterprise resource planning tool, enabling real-time financial and operational business data, process standardization and innovative training opportunities for staff and incarcerated individuals. SAGE X3 will benefit the field by streamlining current processes, including shop floor control, purchasing and inventory management. The system will also employ barcoding technology that will be able to be utilized from receipt of raw goods to customer delivery. With the implementation of SAGE X3, field operations will gain decision-making confidence and have more time to focus on CALPIA's mission. This system will also allow incarcerated individuals to learn and be trained on the most current and modern ERP system, which is the same as what they will use on jobs when they return to their communities. The first phase of the new system rolled out in early September 2023.

# CALPIA COMPLETES PHASE ONE OF STRATEGIC BUSINESS PLAN

CALPIA is in the process of updating its Strategic Business Plan. The agency elected to take a robust, interactive, and inclusive approach to gathering feedback. Project managers have engaged incarcerated individuals, staff, and Prison Industry Board members. The agency continues to measure and assess the progress of strategic deliverables. The plan outlines objectives for CALPIA to accomplish during the next three years. CALPIA's most important goal focuses on its efforts to improve the lives of incarcerated individuals to find meaningful employment when they return to their communities, which helps reduce recidivism.



SAGE X3



# Summary of Prison Industry Board Action Items FY 2022–2023

The California Prison Industry Board members met throughout FY 2022-23. They voted on several action items that are relevant to CALPIA. The Board serves as a public hearing body, charged both with ensuring that CALPIA enterprises are self-sufficient and that they do not have a substantial adverse effect upon private enterprises. The Board actively solicits public input into the decisions it makes regarding expanding existing or developing new enterprises and programs.



Prison Industry Board Meeting

Summary of Prison Industry Board Action Items - FY 2022-2023 Meeting date Item Number Action Items						
10/6/2022	22-1006-457-AI	A	Position and Expenditure Authority — Healthcare Facilities Maintenance			
12/20/2022	22-1220-458-AI	A	Subcommittee Update: Executive Recruiting, Retention, Evaluation, and Compensation Committee			
	22-1220-459-AI	В	California Prison Industry Authority's Report to The Legislature, Fiscal Year 2021-22			
3/21/2023	No Action Items Required					
6/20/2023	23-0620-460-AI	A	Enterprise Closure — Crops			
	23-0620-461-AI	В	Approval of CALPIA's Proposed Annual Plan for Fiscal Year 2023–24			
	23-0620-462-AI	C	Approved of CALPIA's Designation of Cash to Support Fiscal Year 2023–24 Annual Plan			
	23-0620-463-AI	D	Proposed Change to the Name of the California Prison Industry Authority			
	23-0620-464-AI	E	Opposition Letter to Legislation			



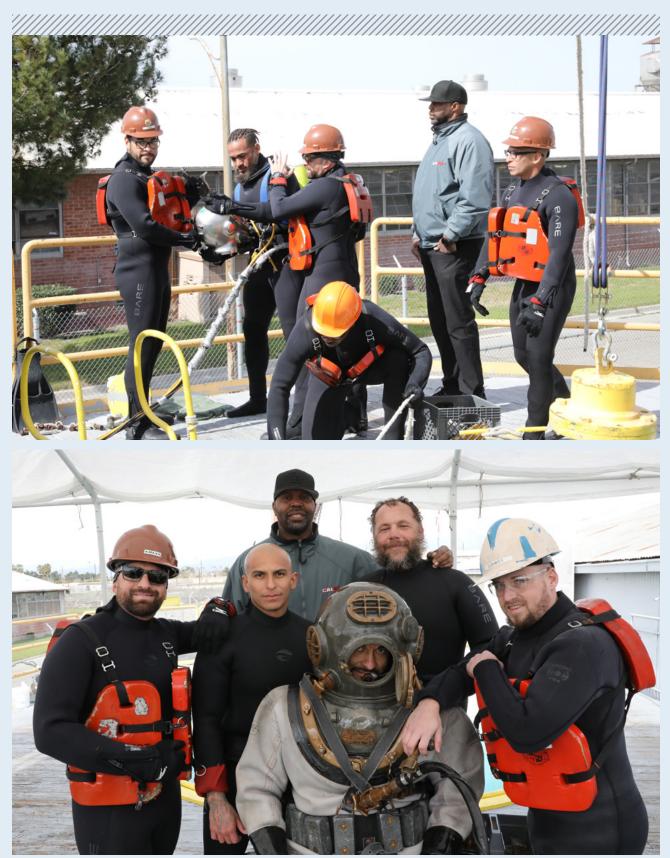
Upper left: Prison Industry Board Member Troy Vaughn Upper right: Prison Industry Board Member Kyle Patterson Lower: Prison Industry Board Chair Jeff Macomber and Prison Industry Board Member Carlos Quant



Upper left: Prison Industry Board Member Darshan Singh
Upper middle: Prison Industry Board Member Felipe Martin
Upper right: Prison Industry Board Member Eddy Zheng
Lower left: Prison Industry Board Executive Office and CALPIA General Manage Bill Davidson
Lower middle: Prison Industry Board Member Dr. Armond Aghakhanian
Lower right: Prison Industry Board Member Dawn Davison



CALPIA's Computer Coding (Code.7370) program at San Quentin State Prison



CALPIA's Commercial Diving program at the California Institution for Men in Chino

#### **REPORT TO THE LEGISLATURE** FY 2022-23

Financial Plan (In Thousands)	FY 2020-21 Audited Actuals	Audited Unaudited		FY 2023-24 Approved Annual Plan	
Revenues					
Manufacturing	\$78,541	\$74,210	\$94,814	\$83,075	
Services	\$131,493	\$140,726	\$143,572	\$144,519	
Agricultural	\$27,957	\$31,645	\$34,736	\$30,913	
Total Revenue	\$237,990	\$246,581	\$273,122	\$258,507	
Expenses					
Cost of Goods Sold <sup>1</sup>					
Manufacturing	\$60,924	\$59,487	\$70,733	\$62,238	
Services	\$103,222	\$109,925	\$116,824	\$114,403	
Agricultural	\$26,938	\$26,764	\$31,597	\$25,386	
Total Cost of Goods Sold	\$191,084	\$196,176	\$219,154	\$202,027	
Gross Profit	\$46,906	\$50,405	\$53,968	\$56,480	
Selling and Administration <sup>1</sup>					
Central Office					
Prison Industry Board	\$122	\$31	\$60	\$230	
Executive Management	\$511	\$777	\$926	\$990	
Legal	\$1,202	\$1,113	\$1,032	\$1,295	
External Affairs	\$435	\$509	\$548	\$507	
Information Systems / Project Management	\$7,371	\$8,429	\$6,921	\$7,647	
Operations Division	\$3,017	\$3,300	\$1,270	\$1,295	
Marketing Division	\$7,735	\$8,622	\$7,788	\$7,550	
Administration Division	\$5,254	\$6,010	\$4,774	\$4,147	
Fiscal Services Division	\$5,019	\$6,017	\$4,600	\$5,481	
Sub-total Central Office	\$30,666	\$34,807	\$27,918	\$29,142	
Distribution/Transportation	\$13,908	\$15,898	\$18,201	\$16,489	
Total Selling and Administration	\$44,574	\$50,705	\$46,119	\$45,631	
Offender Development Programs <sup>1</sup>	40.07	4700	A 475		
Workforce Development Management	\$287	\$706	\$475	\$466	
Industry Employment Program	\$1,882	\$2,337	\$2,417	\$2,277	
Joint Venture/Free Venture	\$462	\$493	\$1,069	\$1,112	
Reimbursement	(\$1,022)	(\$1,022)	(\$1,195)	(\$1,035)	
Career Technical Education	\$1,416	\$2,590	\$3,688	\$4,495	
Reimbursement	(\$3,147)	(\$3,052)	(\$2,146)	(\$2,600)	
Total Offender Development Programs	(\$122)	\$2,051	\$4,308	\$4,715	
Lump Sum Payouts <sup>2</sup>	\$1,830	\$1,618	\$2,251 (\$02)	\$2,080	
FEMA - Reimbursement <sup>3</sup> Operating Income/(Loss)	\$0 \$624	(\$425)	(\$92)	\$4,054	
Non-Operating Revenues/(Expenses)	(\$3,545)	<b>(\$3,543)</b> (\$84)	\$1,381 (\$574)	(\$234)	
Net Gain/(Loss) [non-GAAP]	(\$2,920)	(\$3,627)	\$807	\$3,820	
Unallocated Items				-	
Unallocated Personal Leave	\$3,532	(\$298)	(\$794)	-	
Unallocated Workers' Compensation	\$2,454	\$720	TBD 5	-	
Unallocated Other Post Employment Benefits <sup>4</sup>	(\$1,821)	\$1,941	TBD 6	-	
Unallocated Pension	\$8,694	(\$7,760)	TBD 6	-	
Total Unallocated Items	\$12,859	(\$5,398)	(\$794)	\$0	
Net Gain/(Loss) [GAAP]	(\$15,779)	\$1,771	\$1,601	\$3,820	
The items shown below are for display purposes only and are		· · · · · ·	<i>T=/</i>		
Net Pension Liabilities	\$2,615	\$47,980	TBD 6		
State Pro Rata	\$11,066	\$12,951	\$10,972	\$8,941	
SB 84 Liability	\$1,179	\$1,179	\$1,179	\$1,179	
	\$20	¢1,173 ¢191	\$21	\$200	

<sup>1</sup> Prior to FY 2022-23, Selling & Administration and Incarcerated Individual Development Program costs were not allocated. Starting FY 2022-23, data reflects the allocation of some of these costs to Cost of Goods Sold and Offender Development programs.

\$29

\$181

\$81

\$200

<sup>2</sup> Prior to FY 2020-21, Lump Sum Payouts were recorded at cost center level. It is now recorded as unallocated under Selling & Administration.

<sup>3</sup> FY 2021-22, \$425k and FY 2022-23 \$92K was recorded for FEMA.

<sup>4</sup> On June 27, 2017, Assembly Bill No. 103, Sections 37 and 38 were approved by the Governor, pursuant to its authority, and Penal Code Sections 2801 and 2808 were amended. Pursuant to amendments, CALPIA is not required to fund its OPEB liability. During fiscal year 2018, the State implemented GASB 75. The adoption resulted in the elimination of Net OPEB Obligation under GASB 45 and introduced Net OPEB Liability in accordance with GASB 75.

<sup>5</sup> Pending PWC Actuarial Report.

Legal Settlements

<sup>6</sup> Pending release of reports from the State Controllers Office.

Designation of Cash	FY 2020-21 Audited	FY 2021-22 Unaudited	FY 2022-23 Unaudited	FY 2023-24 Approved	
(In Thousands)	Actuals	Actuals	Actuals	Annual Plan	
Cash Flows from Operations					
Total Cash Receipts	\$234,719	\$256,513	\$279,013	\$258,507	
Total Cash Payments	(\$232,680)	(\$256,047)	(\$271,703)	(\$243,905	
Net Cash from Operations	\$2,039	\$465	\$7,310	\$14,602	
Cash Flows from Noncapital Financing Activities					
Interest Paid	(\$71)	(\$61)	(\$96)	(\$89	
Repayment of SB 84 pension contribution advanced from State <sup>3</sup>	(\$1,172)	(\$1,149)	(\$1,092)	(\$85 \$0	
Net Cash Used in Noncapital Financing Activities	(\$1,243)	(\$1,149)	(\$1,032)	ېنې (\$89)	
Cash Flows - Capital and Related Financing	(4	(4	(4)		
Acquisitions of New Capital Assets	(\$6,591)	(\$9,887)	(\$7,058)	(\$7,214	
Rollover Capital Projects Expensed in Current Year	\$0	\$0	\$0	(\$3,880	
Proceeds from Sale of Capital Assets	\$1,935	\$252	\$15	(\$101	
Net Cash - Capital and Related Financing	(\$4,656)	(\$9,635)	(\$7,043)	(\$11,195	
Cash Flow From Investing Activities					
Interest Received	\$149	\$55	\$182	\$141	
Net Cash Flow From Investing Activities	\$149	\$55	\$182	\$141	
Cash and Cash Equivalents at Beginning of Year	\$34,835	\$31,124	\$20,799	\$33,563	
Change in Cash and Cash Equivalents	(\$3,711)	(\$10,324)	(\$739)	\$3,459	
Cash and Cash Equivalents at End of Year	\$31,124	\$20,799	\$20,060	\$37,022	
Operating Activities Reconciliation					
Revenue	\$237,990	\$246,581	\$273,122	\$258,507	
Cost of Goods Sold	(\$191,084)	(\$196,176)	(\$219,154)	(\$202,027	
Selling and Administration	(\$44,452)	(\$52,756)	(\$50,427)	(\$50,346	
Unallocated Lump-Sum Payouts	(\$1,830)	(\$1,618)	(\$2,251)	(\$2,080	
FEMA - Reimbursement <sup>6</sup>	\$0	\$425	\$92	(\$2,000 \$0	
Operating Income/(Loss)	\$624	(\$3,543)	\$1,381	\$4,054	
Non-Operating Revenues/(Expenses)	(\$3,545)	(\$84)	(\$574)	(\$234	
Net Gain/(Loss) (non-GAAP)	(\$2,920)	(\$3,627)	\$807	\$3,820	
4.1					
Adjustments	¢10.390	¢10.050	¢10.140	¢10 722	
Depreciation Other Fees	\$10,280 (\$97)	\$10,052 \$45	\$10,140 (\$54)	\$10,733 (\$185	
Net Effect of Other Adjustments	(\$97) (\$8,768)	ې45 (\$6,089)	(\$54) (\$4,157)	دهند) \$0	
Net Adjustments	\$1,415	\$4,008	\$5,929	\$10,548	
Current Year Adjustments	(64.004)	[64.044]	700 <sup>9</sup>	1-	
	(\$1,821)	[\$1,941]	TBD <sup>8</sup>	\$0 ¢0	
Net OPEB Liability		[-\$7,760]	TBD <sup>8</sup>	\$0	
Net Pension Liability	(\$8,694)	[4 4 4 4 ]	14-76-41	4~	
Net Pension Liability Unallocated Workers' Compensation/Personal Leave <sup>7</sup>	(\$5,986)	[\$421]	[\$794]	\$0	
Net Pension Liability		[\$421] <b>\$0</b>	[\$794] <b>\$0</b>	\$0 <b>\$0</b>	

<sup>1</sup> Budget figures are estimated Revenues.

<sup>2</sup> Budget figures are estimated Cost of Goods Sold + Selling and Administration expenses + Other Revenue/(Expenses) + Unallocated Items - Depreciation.

<sup>3</sup> Beginning FY 2020-21, SB84 payment has been moved from operating activities to financing activities.

<sup>4</sup> To more accurately display the current year activity, Annual Plan numbers reflect Actual Cash and Cash Equivalents FY YTD through May.

<sup>5</sup> Prior to FY 2020-21, Unallocated Lump Sum Payouts were recorded at cost center level. It is now recorded as unallocated under Selling & Administration.

<sup>6</sup> FY 2021-22 \$425k and FY 2022-23 \$92k was recorded for FEMA.

<sup>7</sup> Includes Personal Leave as Workers' Comp is pending PWC Actuarial Report.

<sup>8</sup> Pending release of reports from the State Controllers Office.

<b>.</b> . <b>.</b> .	FY 2023-24 Approved Annual Plan				
Enterprise Overview (In Thousands)	Revenue	Cost of Goods Sold	Gross Profit (Loss)		
Manufacturing					
Furniture	\$10,000	\$8,615	\$1 <i>,</i> 385		
Metal Products	\$6 <i>,</i> 500	\$6,289	\$211		
License Plates	\$20,000	\$9,571	\$10,429		
General Fabrication	\$10,000	\$9,563	\$437		
Bindery	\$1,700	\$1,450	\$250		
Knitting Mill	\$1,050	\$997	\$53		
Fabric Products	\$16,000	\$12,323	\$3 <i>,</i> 677		
Shoes	\$2 <i>,</i> 900	\$2,772	\$128		
Mattresses	\$4,000	\$2,977	\$1,023		
Cleaning Products	\$7,125	\$4,854	\$2,271		
Modular Construction	\$3 <i>,</i> 800	\$2,827	\$973		
Sub-Total Manufacturing	\$83,075	\$62,238	\$20,837		
Services					
Meat Cutting	\$10,547	\$8,720	\$1,827		
Bakery	\$1,503	\$895	\$608		
Coffee Roasting	\$1,515	\$1,323	\$192		
Food & Beverage Packaging	\$27,000	\$21,650	\$5 <i>,</i> 350		
Metal Signs	\$2,000	\$1,272	\$728		
Printing	\$6,000	\$4,443	\$1,557		
Dental Lab	\$700	\$595	\$105		
Digital Services	\$900	\$433	\$467		
Laundry	\$12,800	\$10,552	\$2,248		
Optical	\$19,000	\$16,164	\$2 <i>,</i> 836		
Construction Services & Facilities Maintenance	\$62,554	\$48 <i>,</i> 356	\$14,198		
Sub-Total Services	\$144,519	\$114,403	\$30,116		
Agricultural					
Dairy	\$13,600	\$11,441	\$2,159		
Crops	\$1,701	\$1,841	(\$140)		
Poultry	\$6,900	\$5 <i>,</i> 893	\$1,007		
Egg Production	\$8,712	\$6,211	\$2,501		
Sub-Total Agricultural	\$30,913	\$25,386	\$5,527		
Total	\$258,507	\$202,027	\$56,480		

Incarcerated Individual Assignments	FY 2020-21 Actuals <sup>1</sup>	FY 2021-22 Actuals <sup>1</sup>	FY 2022-23 Actuals <sup>1</sup>	FY 2023-24 Approved Annual Plan
Manufacturing				
Furniture	388	316	287	321
Metal Products	223	203	214	261
License Plates	105	118	120	120
General Fabrication	105	92	122	132
Bindery	70	58	67	80
Knitting Mill	40	36	43	60
Fabric Products	816	744	884	1,075
Shoes	91	77	89	113
Mattress	30	25	33	35
Cleaning Products	44	41	40	50
Modular Construction	4	2	2	12
Sub-Total Manufacturing	1,916	1,712	1,901	2,259
Services				
Meatcutting	53	51	57	66
Bakery	56	47	46	60
Coffee Roasting	17	13	15	23
Food & Beverage Packaging	250	266	265	299
Metal Signs	34	27	32	40
Printing	74	73	82	99
Dental Lab	61	54	61	70
Digital Services	13	14	17	18
Laundry	495	515	504	565
Optical	219	200	232	325
Construction Services & Facilities Maintenance	1,107	1,022	1,005	1,211
Sub-Total Services	2,379	2,282	2,316	2,776
Agricultural				
Dairy	94	57	54	60
Crops	13	8	5	5
Poultry	30	43	48	57
Egg Production	11	21	14	20
Sub-Total Agricultural	148	129	121	142
Selling and Administration				
Statewide Administrative Support	144	142	138	227
On-Time Delivery	4	7	8	14
Central Office	8	14	5	23
Career Technical Education Programs	190	170	198	303
Sub-Total Selling and Administration	346	333	349	567
Total	4,789	4,456	4,687	5,744

<sup>1</sup> Actuals are based on the average filled assignments for the FY.

# Incarcerated Individual Positions by Location

# Average Monthly Filled Assignments

Institution	FY 2020-21 Actuals	FY 2021-22 Actuals	FY 2022-23 Actuals	FY 2023-24 Approved Annual Plan
Avenal State Prison	343	348	402	443
California City Correctional Facility	18	18	15	19
California Correctional Center	35	32	12	0
California Correctional Institution	176	165	197	261
California Health Care Facility Stockton	0	0	0	0
California Institution for Men / On-Time Delivery (South)	139	178	167	205
California Institution for Women	124	95	108	174
California Men's Colony	354	314	376	496
California Rehabilitation Center	24	24	24	24
California State Prison, Lancaster	113	110	107	123
California State Prison, Sacramento	68	68	64	80
California State Prison, Solano / California Medical Facility	453	378	419	574
Calipatria State Prison	27	28	31	31
Centinela State Prison	96	93	99	101
Central California Women's Facility / Valley State Prison	307	279	296	370
Central Office	8	14	5	25
Chuckawalla Valley State Prison	48	49	47	50
Corcoran State Prison / Substance Abuse Treatment Facility / On-Time Delivery (Central)	324	337	337	394
Correctional Training Facility	353	353	382	427
Deuel Vocational Institution	42	0	0	0
Folsom State Prison	365	381	404	494
Folsom Women's Facility / On-Time Delivery (North)	39	23	8	0
High Desert State Prison	29	25	27	30
Ironwood State Prison	26	26	27	28
Kern Valley State Prison	33	27	26	35
Mule Creek State Prison	408	378	380	446
North Kern State Prison	28	27	26	28
Pelican Bay State Prison	78	76	81	91
Pleasant Valley State Prison	28	28	28	31
Richard J. Donovan Correctional Facility	191	173	167	206
Salinas Valley State Prison	67	52	58	94
San Quentin State Prison	234	163	149	191
Sierra Conservation Center	120	100	122	177
Wasco State Prison	91	94	96	96
TOTALS	4,789	4,456	4,687	5,744



**Upper:** CALPIA's Commercial Diving program at the California Institution for Men **Lower:** CALPIA's Digital Services (Braille Transcription) program at Folsom State Prison

# CALPIA Enterprise, Career Technical Education (CTE), and Joint Venture (JV) Locations

#### Pelican Bay State Prison (PBSP)

- Construction Services & Facilities Maintenance
- Laundry
- Support Services
- **CTE Programs** Computer-Aided Design
- Computer Coding

#### High Desert State Prison (HDSP)

- Construction Services & **Facilities Maintenance**
- Support Services
- **JV Program** Barnum Farming

#### Folsom State Prison (FSP)

- Construction Services & Facilities Maintenance
- Digital Services License Plates
- Metal Products
- Metal Signs
- Modular Building
- Printing Support Services
- **CTE Programs**
- Computer-Aided Design
- Pre-Apprentice Carpentry Pre-Apprentice Construction Labor
- Pre-Apprentice Iron Worker
- Pre-Apprentice Roofing

#### CSP Sacramento (SAC)

- Construction Services & **Facilities Maintenance**
- Laundry

#### California Medical Facility (CMF) Construction Services &

Facilities Maintenance

#### CSP Solano (SOL)

- Binderv **Construction Services &**
- Facilities Maintenance
- Laundry
- Metal Products Optical
- Support Services
- JV Program Customer Model Laundry

# Mule Creek State Prison (MCSP) Coffee Roasting Construction Services &

- Facilities Maintenance
- Fabric Products Food & Beverage Packaging
- Laundry
- Meat Cutting
- Support Services

#### 8 **California Health Care Facility (CHCF)**

Construction Services & Facilities Maintenance

#### CSP San Quentin (SQ) **Construction Services &**

- **Facilities Maintenance**
- Mattress
- **CTE Programs Computer Coding**
- Pre-Apprentice Construction Labor

#### 10 Sierra Conservation Center (SCC)

- Construction Services & Facilities Maintenance
- Fabric Products

### **U** Valley State Prison (VSP)

- Construction Services & Facilities Maintenance
- Laundry
- Optical

#### 12 **Central California**

#### Women's Facility (CCWF) Construction Services & Facilities Maintenance

- Crops
- . Dental Lab Optical
- Support Services
  - **CTE Programs**
  - Pre-Apprentice Carpentry Pre-Apprentice Construction Labor
  - JV Program
- Allwire

### 13

- **Correctional Training Facility (CTF)**
- Construction Services & Facilities Maintenance
- Fabric Products

Salinas Valley State Prison (SVSP)
 Construction Services &

Pleasant Valley State Prison (PVSP)

**Construction Services &** 

**Facilities Maintenance** 

**Construction Services & Facilities Maintenance** 

Food & Beverage Packaging Laundry Support Services

**CSP Corcoran (COR)** 

Crops

Dairy

16

Facilities Maintenance

- Furniture
- Support Services

#### 23 **California Correctional** Institution (CCI)

Laundry

Construction Services &

24

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**Facilities Maintenance** Fabric Products

- CSP Los Angeles County (LAC) Cleaning Products
- Construction Services & **Facilities Maintenance**
- Laundry Support Services
- **JV Program**
- **Goldpoint Homes**

#### 23 California Institution for Men (CIM)

- **Construction Services & Facilities Maintenance**
- Food & Beverage Packaging
- Laundry Support Services
- **CTE Programs**
- Commercial Diving
- Pre-Apprentice Construction Labor

12 Substance Abuse Treatment 20 California Rehabilitation Center (CRC)

Construction Services &

Construction Services &

Pre-Apprentice Carpentry

Pre-Apprentice Construction Labor

Facilities Maintenance

Fabric Products

CTE Programs Computer Coding

20 Chuckawalla Valley State

Support Services

Ironwood State Prison (ISP)

Construction Services &

Construction Services &

**Facilities Maintenance** 

Bakery Construction Services &

**Facilities Maintenance** 

**Centinela State Prison (CEN)** 

Construction Services &

031623 03 (R)

**Facilities Maintenance** 

R.J. Donovan Correctional

Support Services

Fabric Products

Support Services

Facility (RJD)

Laundrv

Shoes

32

**Facilities Maintenance** 

Calipatria State Prison (CAL)

I aundry

Prison (CVSP) • Construction Services &

**Facilities Maintenance** 

California Institution for Women (CIW)

**Facilities Maintenance** 

- Facility (SATF)
- Construction Services & Facilities Maintenance
- Food & Beverage Packaging

#### 18 Avenal State Prison (ASP)

General Fabrication

Support Services

North Kern State Prison (NKSP)

Kern Valley State Prison (KVSP)

**Construction Services &** 

**Facilities Maintenance** 

Wasco State Prison (WSP)

Construction Services &

**Facilities Maintenance** 

22 California Men's Colony (CMC)

Construction Services &

Facilities Maintenance

Fabric Products

Support Services

Knitting Mill

Printing

Shoes

Support Services

Construction Services &

Facilities Maintenance

Construction Services & Facilities Maintenance

Poultry

19

20

21

Egg Production Furniture Laundry

# CALPIA Enterprise, Career Technical Education (CTE), and Joint Venture (JV) Locations



Approved by the California Prison Industry Board on December 19, 2023



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